



1 May 2022

## **RECRUITMENT: INTERNATIONAL PROJECTS MANAGER**

**Are you a digital nomad with a passion for driving social & ecological change through Tech + Travel? ABALOB I invites suitable candidates to apply for the position of International Projects Manager. The primary goal of this exciting position is to provide capacity to support the business development and international partner engagement work of ABALOB I, primarily focusing on partner-driven Proof of Concept (POC) sites trialing the ABALOB I FISHER-to-MARKETPLACE configuration of our technology platform outside of South Africa ...**

**Position Title:** International Projects Manager

**Team:** ABALOB I Business Development team

**Location:** Anywhere globally, with preference for CET time-zone compatibility

### **ABALOB I and our approach**

ABALOB I (meaning 'traditional fisher' in the South African isiXhosa language) (meaning 'traditional fisher' in the isiXhosa language) is a hybrid social enterprise based in South Africa but with a global reach. We work with small-scale fishers using Information and Communication Technologies (ICTs) and capacity building to foster more sustainable fisheries management and the realisation of thriving coastal fishing communities. We address inequality, the general lack of fisheries data, safety-at-sea concerns, and limited market access within small-scale fisheries through our unique 'Tech & Touch' approach. Based in Cape Town, South Africa, we operate projects in South Africa and the Seychelles, and with partners, in numerous other sites internationally.

Our approach to community development and upliftment is expressed through the **ABALOB I** Theory of Change, based on the hypothesis that sustainable development can only take place through fisheries change pathways that integrate ecological, social and economic concerns. Enabling small-scale fishers to record their own catches and visualise their data collectively, coupled with capacity building, the development of a fully traceable, storied seafood offering, and consistent market access will empower them to engage in the market from a more equitable position. In turn, this will increase the value of their livelihoods and ultimately catalyse fishers' engagement in adaptive fisheries management and promote thriving, sustainable and equitable small-scale fishing communities.

For more information on the broader **ABALOB I** programme of work: [www.abalobi.org](http://www.abalobi.org)

# ABALOB I



With this ad, we invite suitable candidates to apply for the position of **International Projects Manager**.

## Key duties

The scope of work for this position may include, but is not limited to, the following activities:

- Lead relevant Expression of Interest (EOI) and Proof of Concept (POC) meetings, technology demonstrations, workshops, fisher and/or buyer exchanges, etc.
- Coordinate and prepare on-site and virtual meetings, technology demonstrations, workshops, fisher and/or buyer exchanges, etc. with **ABALOB I** partners:
  - Coordinate availability and meeting requests, and compile and circulate meeting agendas;
  - Compile technology presentations and set up **ABALOB I** technology platforms for demonstrations; and
- Manage feedback to stakeholders of the above-mentioned meetings and demonstrations:
  - Compile and circulate meeting minutes and manage session recordings;
  - Compile internal Engagement Reports;
  - Follow up on key action points.
- Implement, manage and refine the **ABALOB I** CRM system for international leads and projects
- Provide **remote-based and on-site support** for **ABALOB I** POC pilots and international partners:
  - Map scope of collaborations
  - Manage the **ABALOB I** tech configuration process, including writing key elements to Jira;
  - Curate in-country pilot deployments of the **ABALOB I FISHER** app, **ABALOB I MARKETPLACE** app, **ABALOB I MONITOR** app and **ABALOB I Admin Console**;
  - Provide basic tech support for pilot deployment of the **ABALOB I** technology platforms;
  - Compile and deploy user guides and document user experiences;
  - Conduct data analysis and facilitate data visualisation workshops for POC stakeholders;
  - Compile and circulate data analysis and data visualisation reports for POC stakeholders;
  - Manage a multi-partner tech feature request funnel and brief relevant outcomes into the relevant **ABALOB I** tech team.
  - Compile implementation plans, drive on-the-ground progress and present closing reports related to the POC pilots;
  - Compile progress reports, concluding reports, financial reports; and
  - Conduct tasks related to project action points.
- Contribute towards developing relevant strategic approaches, workstream objectives, scaling models, deployment strategies, Software as a Service (SAAS) models, etc.
- Ad-hoc tasks related to **ABALOB I** operations and project work; this may include tasks relating to **ABALOB I**'s work in South Africa as well as a range of organisational administrative tasks.

## Key requirements (including minimum qualifications & experience):

- Relevant tertiary degree or diploma in marine biology, fisheries science, fisheries development or related field,
- Three or more years of experience in the small-scale fisheries field or related.

# ABALOB I



- Proven track record of project management, preferably including experience of leading projects from inception to completion.
- Ability to work independently, collaboratively and to successfully manage multiple priorities.
- Analytical and problem-solving skills with a strong attention to detail.
- Strong digital and technical skills, with ability to navigate and learn new technology platforms with ease.
- Proficiency in G-Suite, Calendly, Jira, Airtable, Slack, Miro
- Flexibility and enthusiasm to travel to partner sites.

## Contract terms and remuneration

- 2---year fixed term contract with a 6-month probationary period and possibility for renewal
- 45-hour work week, with flexibility required due to travel, weekend work, and tasks performed outside of traditional business hours due to international collaboration
- Start date as soon as possible.

## Application process

To apply, please follow this link: <https://airtable.com/shr5GiFSbK5NW5YU>

**DEADLINE: Applications close on 22 May 2022.**